

the university :Kufa  
 the college :Administration and  
 Economics  
 Section:Banking and Finance  
 Stage:The first  
 Name of the third lecturer:Walid  
 Abbas Jabr  
 The scientific title :Assistant  
 Professor  
 Qualification :Ph.D  
 Finance 2021-2022



The Republic of Iraq  
 Ministry of Higher  
 Education and Scientific  
 Research  
 Scientific supervision and  
 evaluation device

Academic program for the Department of

### Course description:

The student reviews this course Management principles Which is considered essential For management sciences And its applications in various sectors Finance And Economic. The goal is for the student to realize how important the role is Administration in Financial and non-financial institutions. The course also introduces the student to basic concepts For management

Faculty of Administration and Economics	Educational institution -1
Department of Banking and Financial Sciences	scientific department -2
Management principles	Course name -3
Attend an academic lecture	Available attendance -4 forms
The first and second courses	Semester/year -5
Two hours	Total number of study -6 hours
02/20/2022 AD	The date this description -7 was prepared
	Course objectives: -8
discussion Theoretical concepts of management principles, Explanation of models And the types Various related By management, link Strategies Administrative I Business organizations to business organizations Especially the banking sector With interests Management, M Discuss threats Which organizations face in the absence of management in the banking sector.	

9- Learning outcomes, teaching and evaluation methods

Cognitive objectives: -1

1. Understanding the role Administration In private sector organizations.
2. Know the basic principles For management.
3. Get to know different people Concepts and types of management.  
Identify the aspects Scientific For management.

Teaching and learning methods:

- Lectures -
- Discussion panels -
- Reports -
- Other -

Evaluation methods

The written exam (45) marks, the daily exam and activities (5) marks.

- Written exams -
- Oral exams -
- Duties assigned to students -
- Other -

- Emotional and value goals -
- C1- The logical sequence of ideas
- C2- Objectivity in discussions
- C3- Logical/conceptual analysis
- C4- Brainstorming
- C5-Other

Teaching and learning methods: the electronic method at the present time -

- Lectures -
- Intellectual questions and discussions -

Evaluation methods

- Oral questions -
- Asking practical questions about reality and observing the intellectual answers of each student -

- General and qualifying transferable skills (other skills related to employability and personal development) -
- D1- Dealing with administrative problems. -
- D2- Review some of the planning problems facing institutions. -
- D3- Submit proposals. -
- D4- Use of technology in management. -

**Course structure for the first course. -**

<b>Evaluation method</b>	<b>Teaching method</b>	<b>Name of the unit/topic</b>	<b>Required learning outcomes</b>	<b>hours</b>	<b>the week</b>
I mentioned previously	Theoretical lecture	<b>Chapter One: Planning is the basic function of business management</b>	<b>High knowledge</b>	<b>2</b>	<b>1</b>
I mentioned previously	Theoretical lecture	<b>The first section: The planning process at the organization level</b>	<b>High knowledge</b>	<b>2</b>	<b>2</b>
I mentioned previously	Theoretical lecture	<b>The second section: The process of setting goals at the organization level.</b>	<b>High knowledge</b>	<b>2</b>	<b>3</b>
I mentioned previously	Theoretical lecture	<b>The third section: Managing the planning process and setting goals.</b>	<b>High knowledge</b>		
I mentioned previously	Theoretical lecture	<b>Chapter Two: Basics of organization and organizational structure design.</b>	<b>High knowledge</b>	<b>2</b>	<b>4</b>
I mentioned previously	Theoretical lecture	<b>The first topic: the practice of management in the field of organization.</b>	<b>High knowledge</b>	<b>2</b>	<b>5</b>
I mentioned previously	Theoretical lecture	<b>The second section: The pillars of the organizational structure</b>	<b>High knowledge</b>	<b>2</b>	<b>6</b>
I mentioned previously	Theoretical lecture	<b>The third section: the situational approach to designing the organizational structure</b>	<b>High knowledge</b>	<b>2</b>	<b>7</b>
I mentioned previously	Theoretical lecture	<b>Chapter Three: Leadership within the framework of exercising the directing function</b>	<b>High knowledge</b>	<b>2</b>	<b>8</b>
I mentioned previously	Theoretical lecture	<b>The first section: The nature of administrative leadership and its implications</b>	<b>High knowledge</b>	<b>2</b>	<b>9</b>
I mentioned previously	Theoretical lecture	<b>The second topic: Leadership theories in administrative thought</b>	<b>High knowledge</b>	<b>2</b>	<b>10</b>
I mentioned previously	Theoretical lecture	<b>The third topic: Contemporary directions and perspectives in administrative leadership.</b>	<b>High knowledge</b>	<b>2</b>	<b>11</b>
I mentioned previously	Theoretical lecture	<b>Chapter Four: Motivation for work and methods of motivating employees</b>	<b>High knowledge</b>	<b>2</b>	<b>12</b>
I mentioned previously	Theoretical lecture	<b>The first topic: The importance of studying motivation in business organizations</b>	<b>High knowledge</b>	<b>2</b>	<b>13</b>
I mentioned previously	Theoretical lecture	<b>The second section: The concept of motivation and methods of</b>	<b>High knowledge</b>	<b>2</b>	<b>14</b>

		<b>motivating employees</b>			
<b>I mentioned previously</b>	<b>Theoretical lecture</b>	<b>The third section: theories of motivation in different work settings.</b>	<b>High knowledge</b>	<b>2</b>	<b>15</b>
<b>I mentioned previously</b>	<b>Theoretical lecture</b>	<b>Chapter Five: Administrative control in effective business organizations.</b>	<b>High knowledge</b>	<b>2</b>	<b>16</b>
<b>I mentioned previously</b>	<b>Theoretical lecture</b>	<b>The first section: the general conceptual framework for oversight</b>	<b>High knowledge</b>	<b>2</b>	<b>17</b>
<b>I mentioned previously</b>	<b>Theoretical lecture</b>	<b>The second section: practical steps for the oversight function.</b>	<b>High knowledge</b>	<b>2</b>	<b>18</b>
<b>I mentioned previously</b>	<b>Theoretical lecture</b>	<b>The third topic: The effectiveness of administrative control in the business organization.</b>	<b>High knowledge</b>	<b>2</b>	<b>19</b>
<b>I mentioned previously</b>	<b>Theoretical lecture</b>	<b>Chapter Six: The main and basic function of the business organization</b>	<b>High knowledge</b>	<b>2</b>	<b>20</b>
<b>I mentioned previously</b>	<b>Theoretical lecture</b>	<b>The first section: the main executive functions.</b>	<b>High knowledge</b>	<b>2</b>	<b>21</b>
<b>I mentioned previously</b>	<b>Theoretical lecture</b>	<b>The second section: basic advisory functions.</b>	<b>High knowledge</b>	<b>2</b>	<b>22</b>
<b>I mentioned previously</b>	<b>Theoretical lecture</b>	<b>The third topic: Supporting core functions</b>	<b>High knowledge</b>	<b>2</b>	<b>23</b>

.....

### Approved sources

Al-Ta'i, Youssef, Onaiza, Hussein, Al-Mousawi, Sinan, and Al-Marsoumi, Mahmoud, (2016) "Management is a contemporary look", library Dar Al Salam Legal University Publishing, second edition.

The hanger, Khalil Muhammad Hassan, (2007) "Principles of management with an emphasis on business administration", Dar: house Al Masirah Publishing and Distribution To print, edition Fifth.